



J THOMAS & COMPANY PRIVATE LIMITED

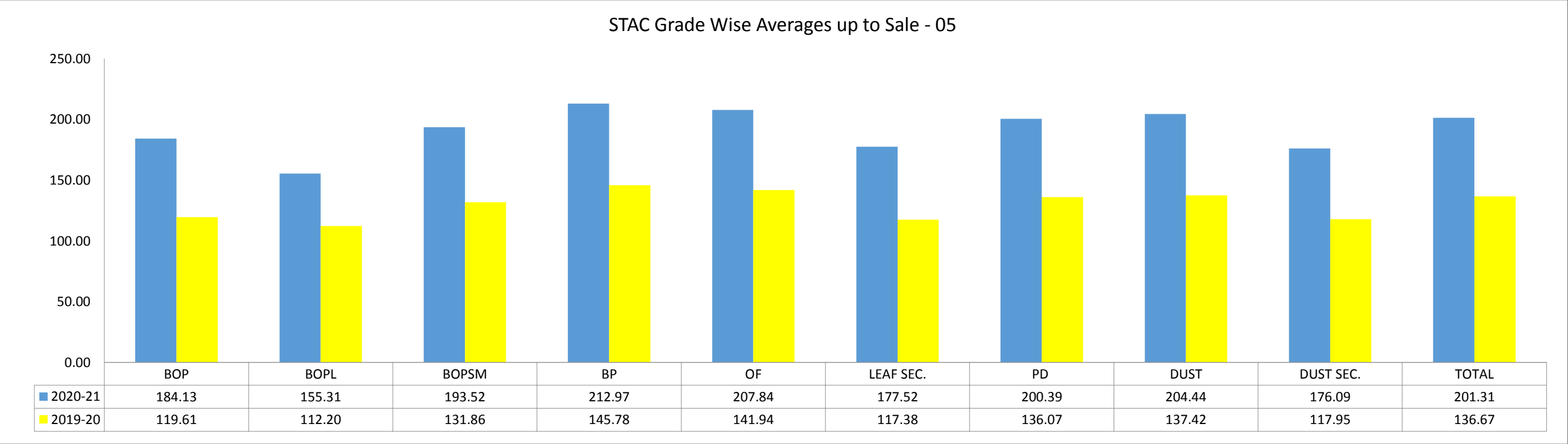
SILIGURI MARKET SYNOPSIS - Sale 05(2020)

Market Report	
LEAF	DUST
* Market witnessed strong demand. * Good and best sorts sold irregular around last. * Cleaner medium and plainer categories were firm, remainder irregular.	* Strong demand. * Good and best categories irregular following quality. * Medium and plainer categories firm around last.

Buying Analysis	
LEAF	DUST
* Local buyers and Regional packeteers mainstay of the market. * TCPL/ HUL-operated. * Western India operated on the liquoring sorts.	* Local buyers and packeteers lent good support. * Western India operated . * TCPL- very selective .

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 05		
	Sale 05	Sale 04	+/-	Sale 05	Sale 04	+/-	2020/21	2019/20	2018/19
LEAF	149.60	152.63	-3.03	104.81	114.79	-9.98	202.03	137.26	141.22
DUST	143.04	148.59	-5.55	112.45	116.32	-3.87	195.96	132.23	139.56
TOTAL	148.68	152.18	-3.50	105.56	114.95	-9.39	201.31	136.67	141.03

STAC AUCTION AVERAGES									
SALE		50	51	52	01	02	03	04	05
LEAF	2020/21	161.69	164.79	167.75	167.75	164.16	160.53	152.63	149.60
	2019/20	136.72	135.83	134.21	134.21	125.44	120.23	114.79	104.81
DUST	2020/21	152.35	161.92	166.28	166.28	159.99	156.69	148.59	143.04
	2019/20	133.33	133.36	128.81	128.81	124.36	122.59	116.32	112.45
TOTAL	2020/21	160.64	164.48	167.59	167.59	163.66	160.09	152.18	148.68
	2019/20	136.34	135.56	133.67	133.67	125.32	120.53	114.95	105.56

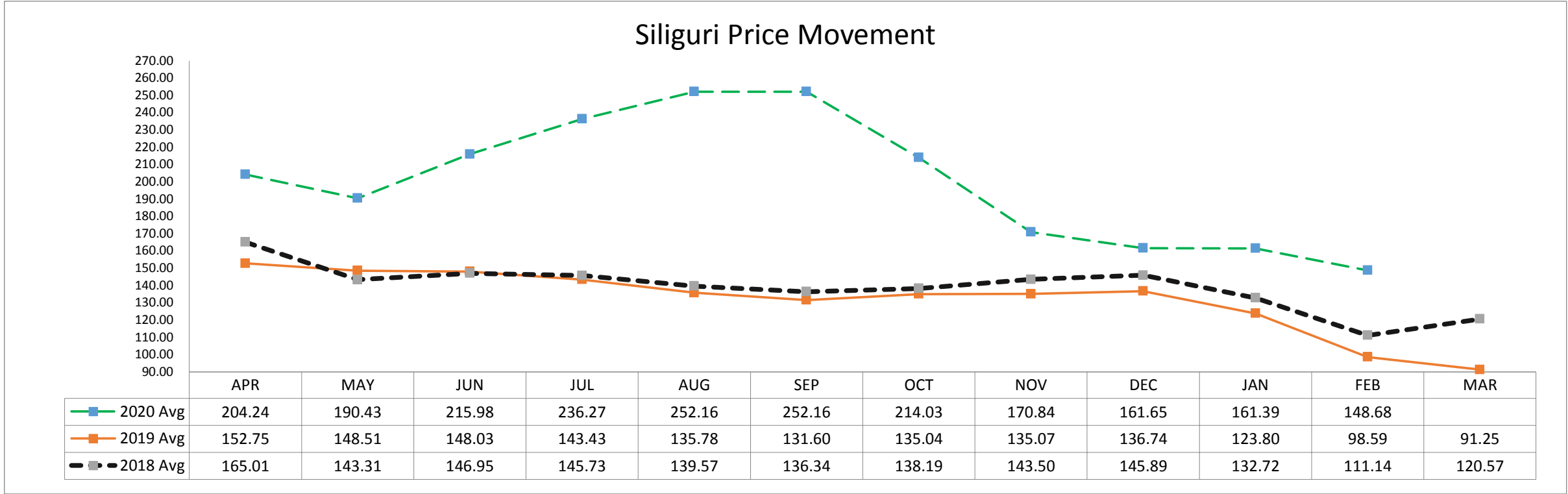


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 05			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1794382.2	1520122.0	151.99	15%	2404622.8	2132591.0	156.02	11%	95223779.0	76605680.4	204.47	20%
FANNINGS	437749.0	362955.6	161.51	17%	565163.6	503752.4	159.74	11%	29479302.3	22475985.8	207.84	24%
LEAF SEC.	716657.6	642826.2	137.21	10%	972971.4	916915.4	140.84	6%	15072364.8	12955955.0	177.52	14%
LEAF TOTAL	2948788.8	2525903.8	149.60	14%	3942757.8	3553258.8	152.63	10%	139775446.1	112037621.20	202.03	20%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	264658.2	234224.1	149.36	11%	315154.9	269407.7	153.94	15%	14945189.6	11899582.0	201.48	20%
DUST SEC.	194038.2	176392.1	134.64	9%	193270.7	170747.0	140.15	12%	4110892.7	3308429.8	176.09	20%
DUST TOTAL	458696.4	410616.2	143.04	10%	508425.6	440154.7	148.59	13%	19056082.30	15208011.80	195.96	20%
TOTAL	3407485.2	2936520.0	148.68	14%	4451183.4	3993413.5	152.18	10%	158831528.4	127245633.00	201.31	20%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 05			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2948788.8	2525903.8	149.60	14%	3942757.8	3553258.8	152.63	10%	139775446.1	112037621.2	202.03	20%
2019-20	4053489.4	2765219.8	104.81	32%	4460537.6	3260034.8	114.79	27%	155316497.8	116834974.8	137.26	25%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	458696.4	410616.2	143.04	10%	508425.6	440154.7	148.59	13%	19056082.3	15208011.8	195.96	20%
2019-20	388902.9	300367.2	112.45	23%	488252.8	379429.5	116.32	22%	20740554.8	15392269.7	132.23	26%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	3407485.2	2936520.0	148.68	14%	4451183.4	3993413.5	152.18	10%	158831528.4	127245633.0	201.31	20%
2019-20	4442392.3	3065587.0	105.56	31%	4948790.4	3639464.3	114.95	26%	176057052.6	132227244.5	136.67	25%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2020/21		UP TO Sale 05			2020/21		UP TO Sale 05		
	Sale 05	Sale 04	2020/21	2019/20	2018/19	Sale 05	Sale 04	2020/21	2019/20	2018/19
BELOW 100	0.0	0.0	0.1	21.6	4.5	0.4	0.0	0.3	15.0	2.7
BETWEEN 100.00-119.99	6.6	1.6	3.9	23.6	29.4	14.5	5.1	2.5	23.4	19.3
BETWEEN 120.00-139.99	14.5	38.3	11.4	13.1	20.4	31.2	34.0	10.2	22.4	32.5
BETWEEN 140.00-159.99	24.2	33.9	11.2	11.8	13.7	33.1	35.4	14.1	15.4	20.1
BETWEEN 160.00-179.99	11.8	11.4	11.2	9.7	14.6	14.1	16.0	13.2	11.9	13.5
BETWEEN 180.00-199.99	7.4	5.5	8.5	4.7	9.3	2.9	5.0	9.4	8.6	8.3
BETWEEN 200.00-219.99	4.2	3.1	10.0	2.6	4.7	2.3	2.2	13.3	2.6	3.1
BETWEEN 220.00-239.99	2.0	3.1	16.6	1.4	2.2	1.0	1.5	14.5	0.5	0.4
BETWEEN 240.00-259.99	1.4	1.9	10.6	0.7	0.9	0.4	0.4	13.4	0.0	0.0
BETWEEN 260.00-279.99	0.6	0.9	9.3	0.1	0.2	0.2	0.3	7.7	0.0	0.0
BETWEEN 280.00-299.99	0.2	0.3	4.8	0.1	0.0	0.1	0.1	1.5	0.0	0.0
300 AND ABOVE	0.2	0.1	2.4	0.0	0.0	0.0	0.0	0.4	0.0	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
6	12179	1701	13880	74221	9103	83324	-62042	-7402	-69444
7	4355	776	5131	70216	11818	82034	-65861	-11042	-76903
8	0	0	Dropped	8589	958	9547	-8589	-958	-9547
TOTAL	16534	2477	19011	153026	21879	174905	-136492	-19402	-155894



STAC BUYING (ALL TEAS) FOR THE Sale 05											
	CTC LEAF			DUST				TOTAL			
	Sale 04										
OFFER	2,948,788.8			OFFER	458,696.4			OFFER	3,407,485.2		
SOLD	2,527,536.6			SOLD	410,616.2			SOLD	2,938,152.8		
SOLD %	86%			SOLD %	90%			SOLD %	86%		
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
N.India	722,838.0	149.78	29%	Local	155,845.7	138.32	38%	Local	828,416.7	150.92	28%
Local	672,571.0	153.83	27%	N.India	87,543.5	155.03	21%	N.India	810,381.5	150.35	28%
W.India	276,915.8	150.89	11%	W.India	85,628.4	141.88	21%	W.India	362,544.2	148.76	12%
R.Pack	258,056.8	152.99	10%	Exports	44,765.1	138.87	11%	R.Pack	278,346.4	152.75	9%
HUL	152,756.6	144.15	6%	R.Pack	20,289.6	149.72	5%	HUL	152,756.6	144.15	5%
Others	132,929.6	152.26	5%	TCPL	5,354.4	114.92	1%	Others	138,271.4	151.77	5%
Packeteers	116,766.0	134.30	5%	Others	5,341.8	139.43	1%	Packeteers	120,332.5	134.03	4%
TCPL	86,010.6	136.15	3%	Packeteers	3,566.5	125.41	1%	Exports	94,020.9	134.45	3%
C.India	54,149.8	148.01	2%	C.India	2,281.2	173.11	1%	TCPL	91,365.0	134.90	3%
Exports	49,255.8	130.43	2%					C.India	56,431.0	149.03	2%
TOTAL	2,527,536.6	149.59		TOTAL	410,616.2	143.04		TOTAL	2,938,152.8	148.67	

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 05				
MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	467859.5	286.81	445051.3	225.55
GULMA	944266.2	283.93	1059313.9	212.63
GHATIA ROYAL	557485.3	279.36	578601.7	230.34
JITI	848536.4	270.98	1087924.0	193.00
ANANDAPUR ROYAL	254800.2	270.40	178237.2	200.08
ETHELBARI BEST	57532.0	268.63	5659.6	194.41
HOPE	655204.3	266.36	603228.2	186.60
KUMARGRAM	821825.9	265.52	810776.1	197.19
CHULSA	519171.6	265.23	423434.7	171.61
BARADIGHI	832439.2	261.68	819488.6	209.91
MAUSAM	366983.8	258.85	548657.0	167.61
PAHARGOOMIAH	985647.8	258.55	1221197.1	220.31
BINAGURI	1362308.8	256.86	1461071.3	201.43
RAIMOHAN	167790.4	256.16	187333.2	192.97
KURTI	407537.5	253.61	507143.5	194.10
NOWERA NUDDY	510727.8	250.92	543250.5	194.60
RYDAK	1078246.5	250.20	982608.8	204.80
CHALOUNI	553736.3	250.16	626299.9	176.12
MATRI GOLD	437003.5	249.85	550658.6	187.50
AIBHEEL	1184764.2	246.64	1213789.4	189.06
NEW DOOARS	682981.0	246.45	903703.4	179.60
DALGAON	1078311.8	246.23	942984.5	205.28
MARAPUR ROYAL	50062.4	245.42	0.0	-
ENGO GOLD	171181.5	245.27	40219.0	169.11
NANGDALA	463894.1	245.13	474434.5	200.86

* Above 30,000 Kgs.